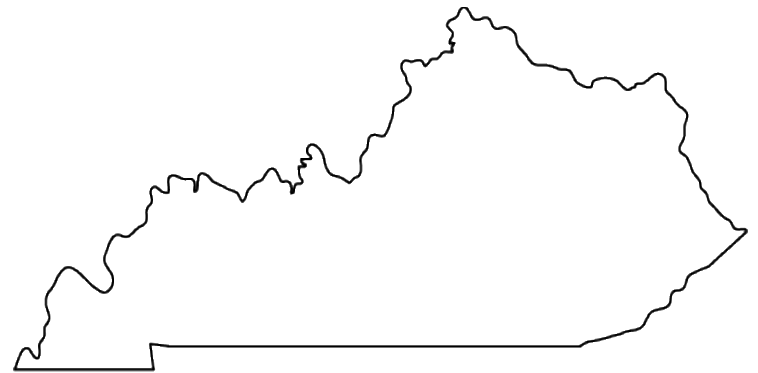




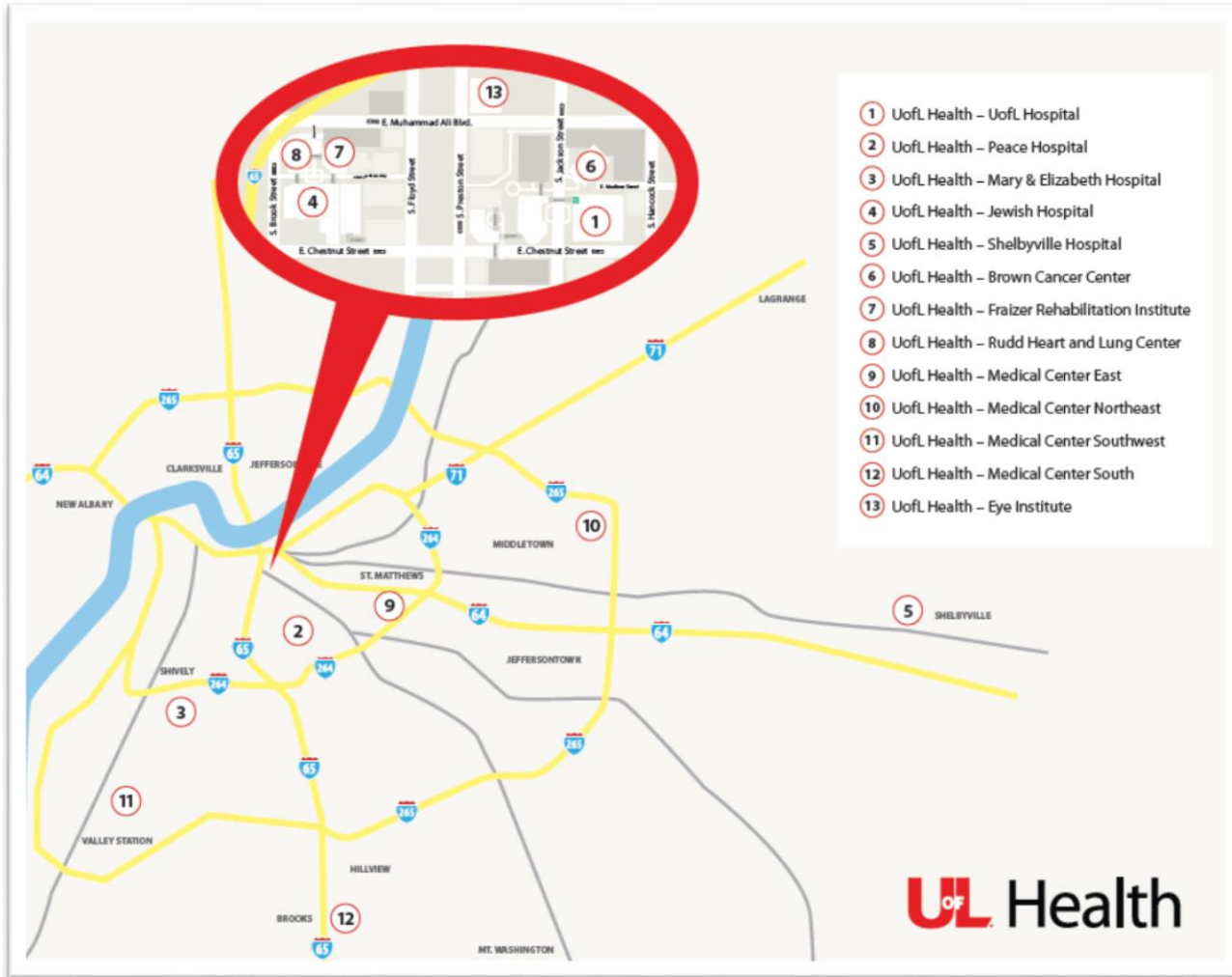
Two Years of Health Care Excellence
Kentucky Legislative Update
November 2021

Serving All Citizens of the Commonwealth

- Patients served came from all 120 counties
- 12,000 employees across health system including over 1,000 providers
- Kentucky's only dedicated burn center
- One of only two Level One Trauma Centers serving Kentucky
- One of only two Organ Transplant Centers serving Kentucky
- Providing Care to more than 1.5 million patients every year

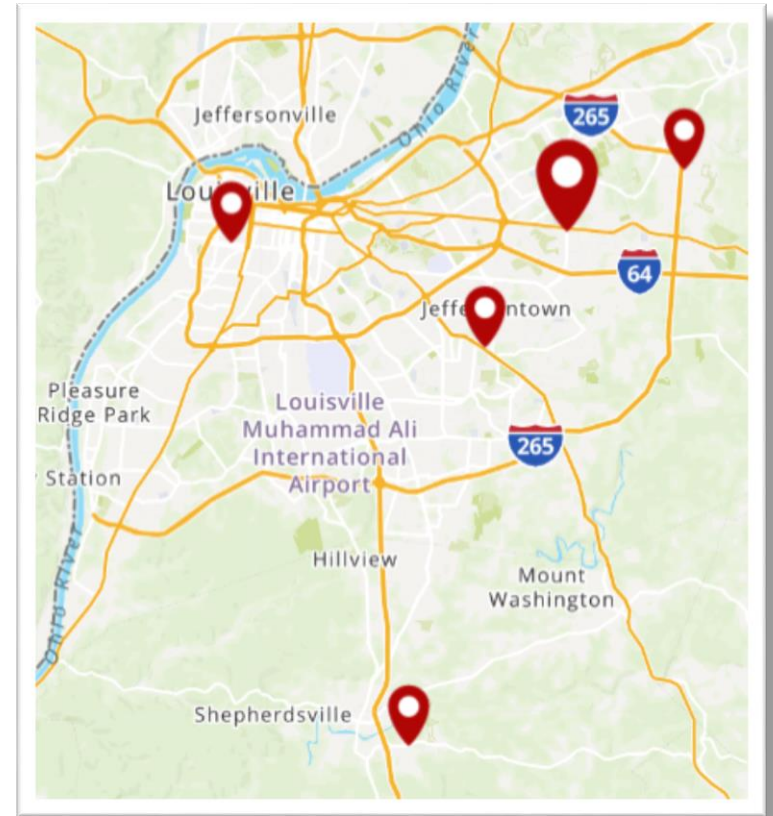


UofL Health Hospitals & Medical Centers



Bringing Access to Medically Underserved Areas

- Expansion of 5 Urgent Care Plus locations
- 107 new physicians recruited to improve access to care in a HRSA medically underserved areas (Downtown, West Louisville, Shelby County, Bullitt County)
- Investing \$50M (not from KEDFA loan) into inpatient services in Bullitt County
 - 60 inpatient beds
 - Additional procedural capabilities
- Investing \$115M over two years back into healthcare facilities



Expanding Access through Telehealth

**Thank you for passing
HB140 making tele-
medicine regulation
changes permanent**

**Pre-COVID Volume:
30 visits/month**

**Current Volume:
4,000 visits/month**

**Developing tele-medicine
access opportunities for
rural health.**



Stroke Tele -Network

Regional Stroke Telehealth Network

- 4 Hospitals
- 2,086 Annual stroke telehealth visits
- Taking specialized stroke services to rural and medically underserved areas of Kentucky



Urgent Care Mental Health

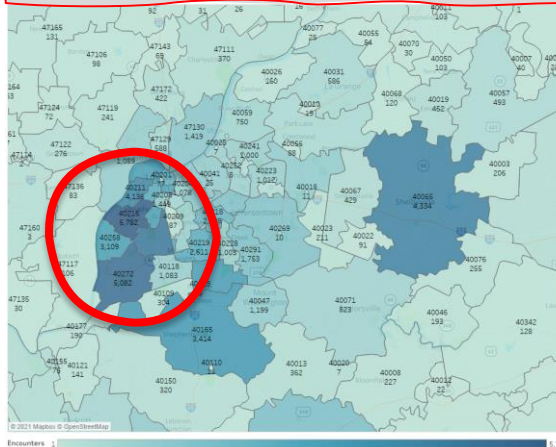
Quick Access to Psychiatry/Therapy

- Branded as Peace Hospital
- Urgent / Scheduled Outpatient Visits
- Psych consults for Rural Facilities
- Psych consults for Primary Care

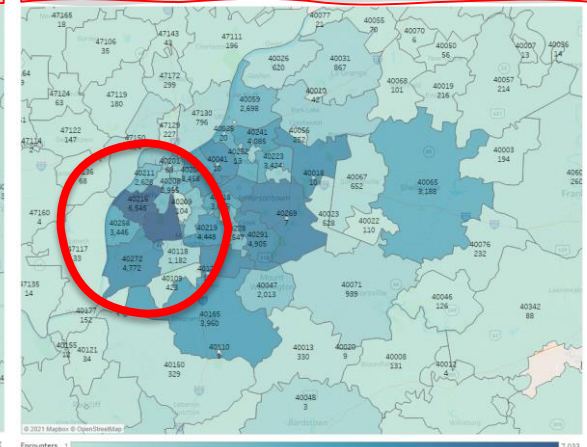
Safety Net Provider for our Community during the COVID-19 Pandemic

- The fourth wave of COVID -19 had a significant impact on our hospitals. We hit a high COVID-19 census in late August of 162 inpatients.
- We are currently running a census in the low 40s COVID patients and are seeing overall decline in positivity rates.
- We completed over 175,000 vaccines with focus on underserved areas in Louisville through partnerships with churches and community groups.
- All facilities running above capacity. Over 30 patients a day were held in ER waiting for beds throughout the summer.
- We never said “NO” and became a “relief valve” for facilities across the state.
- Continue to recognize our “Healthcare Heroes” for their sacrifice.

Testing Distribution



Vaccine Distribution



Testing and vaccine distribution concentrated in medically underserved areas

Financial Position

U of L Health Financial Summary

Metric	2020 (8 months)	2021
Net Income without donor restrictions ⁽¹⁾	\$ 177,963,216	\$ 96,575,566
Salary and Wages	\$ 419,684,686	\$ 684,573,723
Contract Labor	\$ 13,864,210	\$ 66,816,612
Benefits	\$ 68,498,886	\$ 146,726,403
Capital Expenditures ⁽³⁾	\$ 35,494,063	\$ 81,284,825
Medicaid ⁽³⁾	29.93%	27.96%
Self Pay ⁽³⁾	2.33%	2.04%
Total FTEs (5,880 required)	6,545	7,963
Average Hourly Rate (\$35/hour required)	\$63.57/hour	\$60.80/hour
Admissions ⁽⁴⁾	28,215	41,872

Notes:

- (1) Page 5 of the respective Audited Financial Statements. Variance due to bargain purchase price resulting from acquisition of KYOne assets on November 1, 2019
- (2) Audited Financial Statements respective cash flow statement
- (3) Internal FP&A reporting based on gross charges - Medicaid includes managed care - see payor mix tab
- (4) Internal Financial Statements

KEDFA Loan

- Terms of Loan

- \$35 million total
- \$17.5 million forgivable and \$17.5 million payable over 20 years
- 1% interest rate
- First payment due 2024

- Use of the \$35 million loan detailed in October letter to the committee



Revenue Budget Review Subcommittee on Human Resources		
Mary & Elizabeth Hospital	Revolving balance Cash Lab	1,876,021
Mary & Elizabeth Hospital	Microscope	31,697
Jewish Hospital	Proliferates Endoscopy System	175,000
Physician Medical Group	Establish Gynecology Unit	1,400,000
Jewish Hospital	Establish Virginia Avenue Clinic	875,742
Jewish Hospital	Power Heart/Lung bypass machines	869,199
Jewish Hospital	Surgery Power equipment replacement	1,284,969
Jewish Hospital	Research Robotic Nervous System	300,000
Jewish Hospital	Endocrinology	91,150
	Expansion of 10 beds	143,220
	Public Health Unit	250,000
	# Handing Unit	13,614
	Immunizer scanners	49,400
	X-ray	1,5614
	Room Renovation	
	CT replacement	13,496,001
	Place IT - EME	3,000,000
	Equipment replacement/replacement	
	Cumulative servers, Windows	1,300,000
	Archived - 3M Migration Site IT	361,420
	Development of Epilepsy Monitoring	299,206
	at	200,000
	and ECMO machines	120,000
	of Replacement	135,000
	Immunizer Cards and scanners	225,000
	RVO System	10,000
	on Lab, Cyto Machine	1,250
	near Market Street location	73,000
	alter Redwood	26,000
	for motor replacement	75,495
	Immunizer Cards and scanners	234,764
	Epilepsy Data system	291,746
	Base Dynamics	38,000
	Free Tool replacement	77,490
	Free Tool replacement	40,004
	E-Classifier	95,200
	Blaze Chiller	
	Red EMR Surgery Unit	
	Advanced Diagnostic Ultrasound	1,811,204
	Revision from Allergies to Epic EMR	
	Physician Groups	\$35,000,000

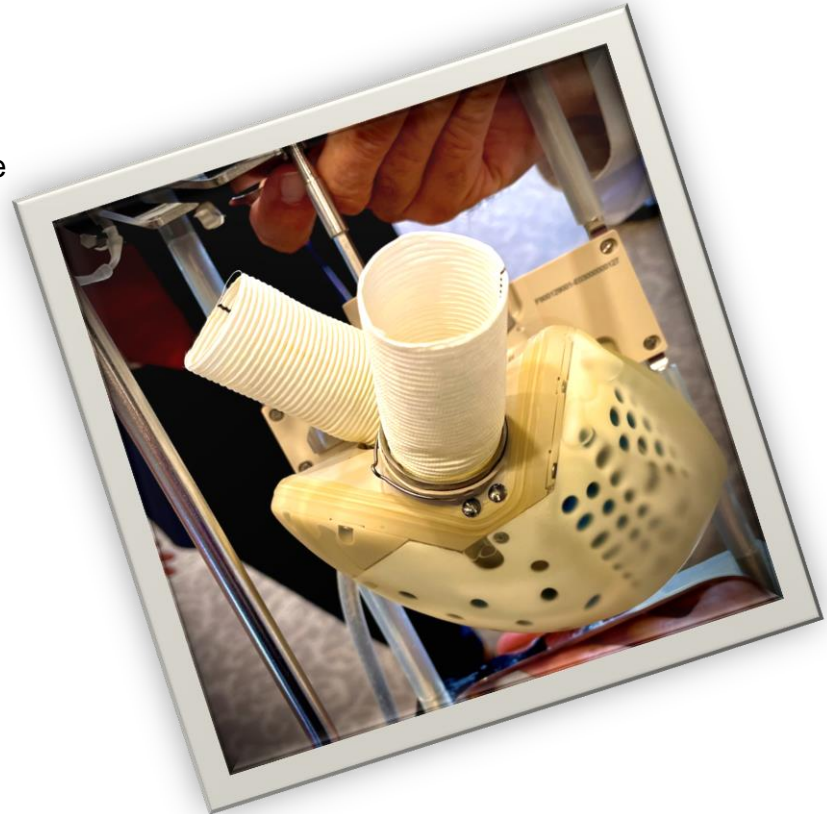
Looking Forward

Focusing on new growth

- Supporting rural health by adding 60 beds at UofL Health – Medical Center South
- Building a 40-bed rehab hospital with Kindred partnership
- Plans underway to improve UofL Hospital primary teaching site

Celebrating our successes

- Shelbyville Hospital: Added six-bed ICU
- Mary & Elizabeth Hospital: Established 24/7 STEMI (interventional cardiac program)
- Brown Cancer Center: Added additional services at Medical Center Northeast, Mary & Elizabeth Hospital, and South Hospital
- UofL Hospital: Opened two additional ORs and Trauma volumes at record levels.
- Jewish Hospital: Opened a 20-bed geriatric psychiatric program and Implanted two “Total Artificial Hearts” - another “World’s First”
- UofL Health’s Leapfrog quality results showed improvements. All hospitals are now at a ranking of C or above with improvements continuing



Keeping our promise

- ✓ We continue to meet and exceed the conditions of the KEDFA loan.
- ✓ Uses of loan proceeds were spelled out in October letter sent to committee.
- ✓ We are in discussions with Cabinet staff to amend terms of the loan to allow accelerated repayment.



UL[®] Health