



EDUCATION AND
LABOR CABINET

Early Childhood Advisory Council

February 23, 2026

Presenters

- Jake Fouts, Assistant Director II, Office of Administrative Services
- Lynn Baker, Executive Director, Governor's Office of Early Childhood
- Megan Greenwell, Administrative Asst., Governor's Office of Early Childhood

Expenditures by Fund

FUND	Fiscal Year 2024 Expenditures	Fiscal Year 2025 Expenditures
Federal	\$2,045,366.20	\$6,013,006.00
Tobacco	\$4,370,420.91	\$5,310,054.35
Total	\$6,415,787.11	\$11,323,060.35

Expenditure Breakdown

Administrative and Program Costs

Cost Type	Fund Type	Fiscal Year 2024 Expenditures	Fiscal Year 2025 Expenditures
Administrative Costs	Tobacco	\$458,923.84	\$474,045.54
	Federal	\$8,462.53	\$131,289.23
Total Administrative Costs		\$467,386.37	\$605,334.77
Program Costs	Tobacco	\$3,911,497.07	\$4,836,008.81
	Federal	\$2,036,903.67	\$5,881,716.77
Total Program Costs		\$5,948,400.74	\$10,717,725.58
Total Costs		\$6,415,787.11	\$11,323,060.35

Expenditure Breakdown

Itemized Tobacco Program Costs

Expenditure Type	Fiscal Year 2024	Fiscal Year 2025
Personnel	\$442,644.72	\$394,974.29
Operating	\$684,604.85	\$242,272.02
Grants & Benefits	\$2,784,247.50	\$4,198,762.50
Total Expenditures	\$3,911,497.07	\$4,836,008.81

Requested Budget

Appropriation	Fiscal Year 2027	Fiscal Year 2028
Tobacco Funds	\$1,200,000	\$1,200,000
Federal Funds	\$184,400	\$189,500
Total Funds	\$1,384,400	\$1,389,500

Measurable Outcomes: Regional Collaborative Network

- 36 Regional Collaboratives in the Commonwealth (115 counties benefiting)
- Collaboratives reduce duplication, leverage additional resources, and maximize the impact of public dollars.
- Funding supports community-wide events, mobile classrooms that reach rural and underserved areas

Measurable Outcomes: Workforce

- **Early Childhood Registered Apprenticeship Program**
 - Nationally recognized exemplar program
 - Four occupations
 - 68 employer partners across 35 counties
 - 112 Apprentices have completed the program
 - Currently 185 in the program
- **Early Childhood Institutes and Summits**
 - High-quality cross-sector professional development (child care, public preschool, Head Start)
 - Up to 2,000 participants per year
 - Support completion of required annual training hours

Questions?