

General Fund -- December 2020 CFG Estimates
Control Scenario
\$ millions

| | FY20 | | FY21 | | FY21 | | FY21 | | FY22 | |
|---------------------|------------------|--------------|--------------------|--------------|----------------------|--------------|------------------|--------------|------------------|--------------|
| | Full Year | | 1st Quarter | | Qtr 2 - Qtr 4 | | Full Year | | Full Year | |
| | Actual | % Chg | Actual | % Chg | Estimate | % Chg | Estimate | % Chg | Estimate | % Chg |
| Individual Income | 4,765.2 | 4.9 | 1,184.7 | 4.5 | 3,633.3 | 0.1 | 4,818.0 | 1.1 | 5,034.1 | 4.5 |
| Sales & Use | 4,070.9 | 3.4 | 1,127.1 | 7.0 | 3,105.7 | 2.8 | 4,232.8 | 4.0 | 4,346.0 | 2.7 |
| Corp. Inc. & LLET | 639.2 | -16.2 | 165.1 | -5.3 | 402.4 | -15.5 | 567.5 | -11.2 | 589.6 | 3.9 |
| Property | 643.0 | -0.6 | 54.1 | 23.5 | 609.6 | 1.7 | 663.7 | 3.2 | 681.7 | 2.7 |
| Lottery | 271.4 | 2.8 | 60.5 | 3.4 | 225.6 | 5.6 | 286.1 | 5.4 | 292.0 | 2.1 |
| Cigarettes | 355.0 | 0.4 | 87.9 | -3.3 | 257.3 | -2.6 | 345.2 | -2.8 | 335.7 | -2.8 |
| Coal Severance | 58.8 | -36.7 | 12.1 | -31.1 | 23.8 | -73.3 | 35.9 | -39.0 | 26.0 | -27.6 |
| Other | 763.1 | -3.5 | 162.8 | 30.1 | 600.5 | -6.2 | 763.3 | 0.0 | 665.3 | -12.8 |
| General Fund | 11,566.6 | 1.5% | 2,854.3 | 5.8% | 8,858.2 | -0.1% | 11,712.5 | 1.3% | 11,970.4 | 2.2% |

| | FY21 | | FY22 | |
|---------------------|-------------------------|----------------|---------------------|----------------|
| | Official Enacted | | CFG Dec 2019 | |
| | Estimate | \$ Diff | Estimate | \$ Diff |
| Individual Income | 4,770.9 | 47.1 | 4,925.7 | 108.4 |
| Sales & Use | 4,190.5 | 42.3 | 4,340.4 | 5.6 |
| Corp. Inc. & LLET | 545.9 | 21.6 | 677.4 | -87.8 |
| Property | 671.7 | -8.0 | 695.0 | -13.3 |
| Lottery | 277.0 | 9.1 | 283.0 | 9.0 |
| Cigarettes | 335.2 | 10.0 | 328.5 | 7.2 |
| Coal Severance | 44.6 | -8.7 | 35.6 | -9.6 |
| Other | 767.4 | -4.1 | 657.5 | 7.8 |
| General Fund | 11,603.1 | 109.4 | 11,943.1 | 27.3 |

General Fund -- December 2020 CFG Estimates
Optimistic Scenario
Optimistic

| | FY20 | | FY21 | | FY21 | | FY21 | | FY22 | |
|---------------------|-----------------|-------------|----------------|-------------|----------------|-------------|-----------------|-------------|-----------------|-------------|
| | Full Year | | 1st Quarter | | Qtr 2 - Qtr 4 | | Full Year | | Full Year | |
| | Actual | % Chg | Actual | % Chg | Estimate | % Chg | Estimate | % Chg | Estimate | % Chg |
| Individual Income | 4,765.2 | 4.9 | 1,184.7 | 4.5 | 3,652.3 | 0.6 | 4,837.0 | 1.5 | 5,068.7 | 4.8 |
| Sales & Use | 4,070.9 | 3.4 | 1,127.1 | 7.0 | 3,153.5 | 4.3 | 4,280.6 | 5.2 | 4,411.3 | 3.1 |
| Corp. Inc. & LLET | 639.2 | -16.2 | 165.1 | -5.3 | 409.5 | -13.5 | 574.6 | -10.1 | 621.3 | 8.1 |
| Property | 643.0 | -0.6 | 54.1 | 23.5 | 618.8 | 3.2 | 672.9 | 4.7 | 693.6 | 3.1 |
| Lottery | 271.4 | 2.8 | 60.5 | 3.4 | 225.6 | 5.6 | 286.1 | 5.4 | 292.0 | 2.1 |
| Cigarettes | 355.0 | 0.4 | 87.9 | -3.3 | 261.6 | -1.0 | 349.5 | -1.5 | 343.1 | -1.8 |
| Coal Severance | 58.8 | -36.7 | 12.1 | -31.1 | 24.6 | -67.7 | 36.7 | -37.6 | 30.2 | -17.7 |
| Other | 763.1 | -3.5 | 162.8 | 30.1 | 609.6 | -4.7 | 772.4 | 1.2 | 678.1 | -12.2 |
| General Fund | 11,566.6 | 1.5% | 2,854.3 | 5.8% | 8,955.5 | 1.0% | 11,809.8 | 2.1% | 12,138.3 | 2.8% |

| | FY21 | | FY22 | |
|---------------------|------------------|--------------|-----------------|--------------|
| | Official Enacted | | CFG Dec 2019 | |
| | Estimate | \$ Diff | Estimate | \$ Diff |
| Individual Income | 4,770.9 | 66.1 | 4,925.7 | 143.0 |
| Sales & Use | 4,190.5 | 90.1 | 4,340.4 | 70.9 |
| Corp. Inc. & LLET | 545.9 | 28.7 | 677.4 | -56.1 |
| Property | 671.7 | 1.2 | 695.0 | -1.4 |
| Lottery | 277.0 | 9.1 | 283.0 | 9.0 |
| Cigarettes | 335.2 | 14.3 | 328.5 | 14.6 |
| Coal Severance | 44.6 | -7.9 | 35.6 | -5.4 |
| Other | 767.4 | 5.0 | 657.5 | 20.6 |
| General Fund | 11,603.1 | 206.7 | 11,943.1 | 195.2 |

General Fund -- December 2020 CFG Estimates
Pessimistic Scenario
\$ millions

| | FY20 | | FY21 | | FY21 | | FY21 | | FY22 | |
|---------------------|-----------------|-------------|----------------|-------------|----------------|--------------|-----------------|-------------|-----------------|-------------|
| | Full Year | | 1st Quarter | | Qtr 2 - Qtr 4 | | Full Year | | Full Year | |
| | Actual | % Chg | Actual | % Chg | Estimate | % Chg | Estimate | % Chg | Estimate | % Chg |
| Individual Income | 4,765.2 | 4.9 | 1,184.7 | 4.5 | 3,605.6 | -0.7 | 4,790.3 | 0.5 | 4,964.0 | 3.6 |
| Sales & Use | 4,070.9 | 3.4 | 1,127.1 | 7.0 | 3,025.9 | 0.3 | 4,153.0 | 2.0 | 4,214.8 | 1.5 |
| Corp. Inc. & LLET | 639.2 | -16.2 | 165.1 | -5.3 | 383.5 | -21.2 | 548.6 | -14.2 | 554.7 | 1.1 |
| Property | 643.0 | -0.6 | 54.1 | 23.5 | 597.3 | -0.3 | 651.4 | 1.3 | 664.3 | 2.0 |
| Lottery | 271.4 | 2.8 | 60.5 | 3.4 | 225.6 | 5.6 | 286.1 | 5.4 | 292.0 | 2.1 |
| Cigarettes | 355.0 | 0.4 | 87.9 | -3.3 | 254.6 | -3.7 | 342.5 | -3.5 | 332.3 | -3.0 |
| Coal Severance | 58.8 | -36.7 | 12.1 | -31.1 | 23.1 | -78.6 | 35.2 | -40.1 | 22.6 | -35.9 |
| Other | 763.1 | -3.5 | 162.8 | 30.1 | 592.0 | -7.8 | 754.8 | -1.1 | 650.8 | -13.8 |
| General Fund | 11,566.6 | 1.5% | 2,854.3 | 5.8% | 8,707.7 | -1.9% | 11,561.9 | 0.0% | 11,695.5 | 1.2% |

| | FY21 | | FY22 | |
|---------------------|------------------|--------------|-----------------|---------------|
| | Official Enacted | | CFG Dec 2019 | |
| | Estimate | \$ Diff | Estimate | \$ Diff |
| Individual Income | 4,770.9 | 19.4 | 4,925.7 | 38.3 |
| Sales & Use | 4,190.5 | -37.5 | 4,340.4 | -125.6 |
| Corp. Inc. & LLET | 545.9 | 2.7 | 677.4 | -122.7 |
| Property | 671.7 | -20.3 | 695.0 | -30.7 |
| Lottery | 277.0 | 9.1 | 283.0 | 9.0 |
| Cigarettes | 335.2 | 7.3 | 328.5 | 3.8 |
| Coal Severance | 44.6 | -9.4 | 35.6 | -13.0 |
| Other | 767.4 | -12.6 | 657.5 | -6.7 |
| General Fund | 11,603.1 | -41.2 | 11,943.1 | -247.5 |