ī

MSA TOBACCO PAYMENTS AND THE NON-PARTICIPATING MANUFACTURER (NPM) SETTLEMENT

(CONSENSUS FORECASTING GROUP)

J. MICHAEL JONES, PHD

DECEMBER 17, 2021

Office of State Budget Director

The Master Settlement Agreement

2

Three potential adjustments to the payments:

Inflation adjustment

- Greater of CPI growth or 3%

Volume adjustment

- Based on reductions relative to base volume
- Additional adjustment for relative profits

Non-participating manufacturers (NPM) adjustment

December 2021 MSA Revenue Estimates

3

Proposed Official Estimates

Fiscal Year 2022 \$114.9 Million Fiscal Year 2023 \$108.4 Million Fiscal Year 2024 \$102.2 Million

October Preliminary Estimates

Fiscal Year 2022 \$109.8 Million Fiscal Year 2023 \$105.6 Million Fiscal Year 2024 \$ 97.2 Million