# Department of Financial Institutions

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#### **DISCUSSION TOPICS**

- 2019 KDFI Proposed Legislation
  - Consumer Loan Act Modernization
  - Licensing Process (Consumer Loan and Deferred Deposit Industries)



# Consumer Loan Act Modernization



### CONSUMER LOAN INDUSTRY IN KY

- Consumer loans up to \$15,000
  - Interest rate capped at either 36% (\$3,000 or less)
    or 24% (\$3,001-\$15,00)
  - Finance: cars, furniture, appliances, and other consumer needs
- 415 consumer loan licenses in Kentucky
- Physical locations in 83 counties
- Approximately \$4.6 billion in consumer loan balances outstanding in Kentucky (12/31/2017)



### CONSUMER LOAN ACT

- Modernization bill
- Aligns KDFI supervisory authority with all other industries it regulates
- As of today, primary regulatory authority is license revocation (worst case scenario)
  - Puts the company out of business
  - Employees lose their jobs
  - Access to credit impacted reduces market competition
- Extensive conversations with industry to reach consensus



#### CONSUMER LOAN ACT

- Industry benefits
  - Ability for KDFI to address unlicensed activity
  - Hearing rights
  - Confidentiality of reports
  - Change in control
    - Access to funding for licensee
    - Added flexibility for licensee
  - Recordkeeping requirements



#### CONSUMER LOAN ACT

- Regulatory tools
  - Bonding requirements
  - Orders
  - Restitution
  - Fines and penalties
  - Prohibits unfair and deceptive acts and practices
  - Use of Nationwide Multistate Licensing System & Registry (NMLS) for licensing



### **Licensing Process**



### NMLS LICENSING SYSTEM

- <u>Nation-wide</u> <u>Multi-state</u> <u>Licensing</u> <u>System</u>
- System is owned/operated by the states
- All KY mortgage and money transmitter licensees currently use NMLS
- Provides consistent licensing and registration process for all nondepository industries:
  - Consumer Loan Act Modernization bill will address consumer loan licensees
  - Separate bill to address Deferred Deposit



### LICENSING SYSTEM

- Bill establishes a uniform procedure for electronic licensing (data collection and payment method)
- Industry benefits of using system
  - One Stop
    - Multi-state registration
    - Online applications
    - Electronic Surety Bond
  - Payment processing
    - Online billing/invoicing (eliminates paper)
  - Efficiency and accuracy



#### LICENSING SYSTEM

- Department benefits of using system
  - System collects data and payment, but the decision remains with the KDFI
  - Promotes consistency
  - Allows employees to manage/focus on risk instead of paperwork
  - Effectively and efficiently process increased volume of applications/renewals

