



GRAIN • ETHANOL • AGRONOMY • CROP INSURANCE

Eston Glover III - General Manager
Ben Westerfield - Grain Manager



OUR COOPERATIVE

- Farmer Owned Cooperative since 1968
- Over 3600 + members
- 164 Full-time employees
- 2016 World Grain/USDA ranked HEC 63rd in the nation with 19 million bushels of storage
- Certified CSX Express unit train shipper
- Centrally based seed and supply
- Risk Management services with crop insurance and financing

MERCHANDISED GRAINS



BEANS



WHEAT



CORN

**Specialty Crops: Non GMO
Corn, Milo, White Corn, Amylose
Corn, High Oil Corn**

Brewers Malt & Cereal Rye

GRAIN ORIGINATION

OUR LOCATIONS



PLANTERS ELEVATOR

SOUTH TODD COUNTY

2,293,000 Bushel storage capacity

3 Dumping Pits at 30,000 bu/hr

7000 bu/hr drying/cleaning and conditioning capacity

Focus is specialty single car rail markets, pet food, boutique and larger distilleries and Southeastern feed markets

RUSSELLVILLE ELEVATOR

SERVING CENTRAL AND WESTERN KENTUCKY

1,444,000 million Bushel Capacity

3 Dumping pits at 20,000 bu/hr

3,500 bu/hr drying capacity

90 car Certified CSX Express Shipper

KY/TN Distillery markets

KY/TN pet food markets

KY and Southeast poultry/pork markets

SOUTH UNION ELEVATOR

SERVING CENTRAL AND EASTERN KENTUCKY

2,845,000 million Bushel Capacity

4 Dumping pits at 50,000 bu/hr

11,000 bu/hr drying capacity

90 car Certified CSX Express Shipper

KY/TN Distillery markets

KY/TN pet food markets

KY and Southeast poultry/pork markets

CLARKSVILLE RIVER TERMINAL

Located on the Cumberland River

1 Million bushel Capacity

4 Dumping Pits at 40,000 bu/hr

Dual Loading Docks, at 35,000 bu/hr

Connecting KY & TN producers to the Southern
River markets and world exports

SKYLINE DRIVE

1,724,000 Bushels Capacity

4 Dumping Pits at 40,000 bu/hr

6,000 bu/hr drying capacity

Steel & Concrete Storage Silos

Truck & CSX Main

Partnerships with grain Elevators in Louisville, Ky
Jeffersonville, IN and Saskatchewan Canada

CASKY ELEVATOR

Primary Rail Location for Agri-Chem, LLC

9,198,000 Million Bushel Capacity

6 Dumping pits at 115,000 bu/hr

15,000 bushel/hr drying capacity

90 car Certified CSX Express Shipper

Services Commonwealth Agri-Energy, Air Gas Inc.
and Agri-Chem LLC

OUR INFRASTRUCTURE

- In 50 years we have added 5 additional locations
- 28 unloading pits
- 12,000 feet additional rail siding
- Increased rail and loading capacity to 120,000 bph
- Added 369,000 bushels of storage each year totaling over 19,000,000 total storage
- Increased our Cumberland River footprint with faster loading, fleet services

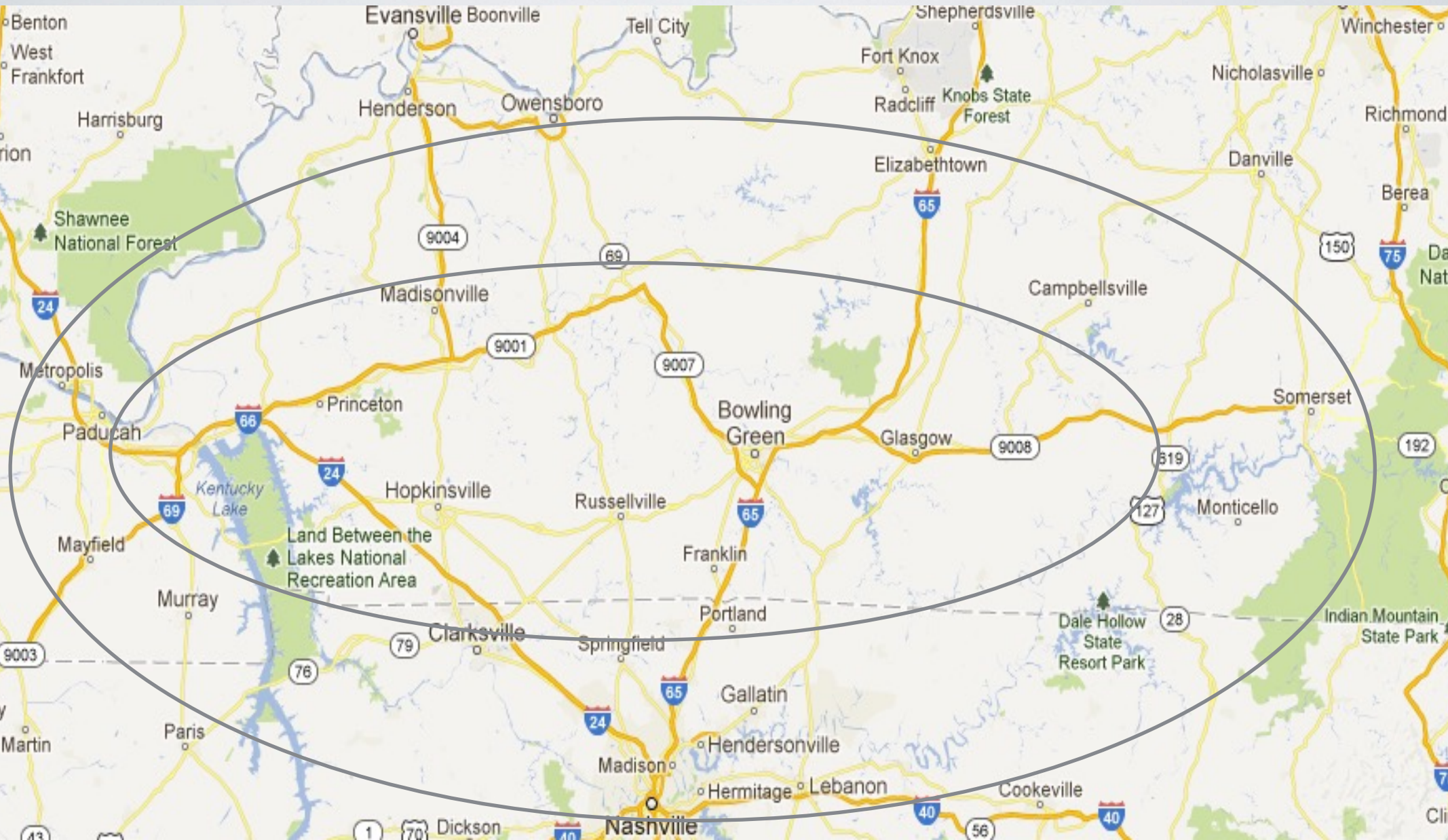
COMMONWEALTH AGRI-ENERGY

An aerial photograph of a large industrial facility, likely an ethanol plant, featuring numerous tall, cylindrical metal silos and various processing buildings. The facility is situated in a rural area with green fields and some trees in the background. The image is overlaid with a semi-transparent white box containing text.

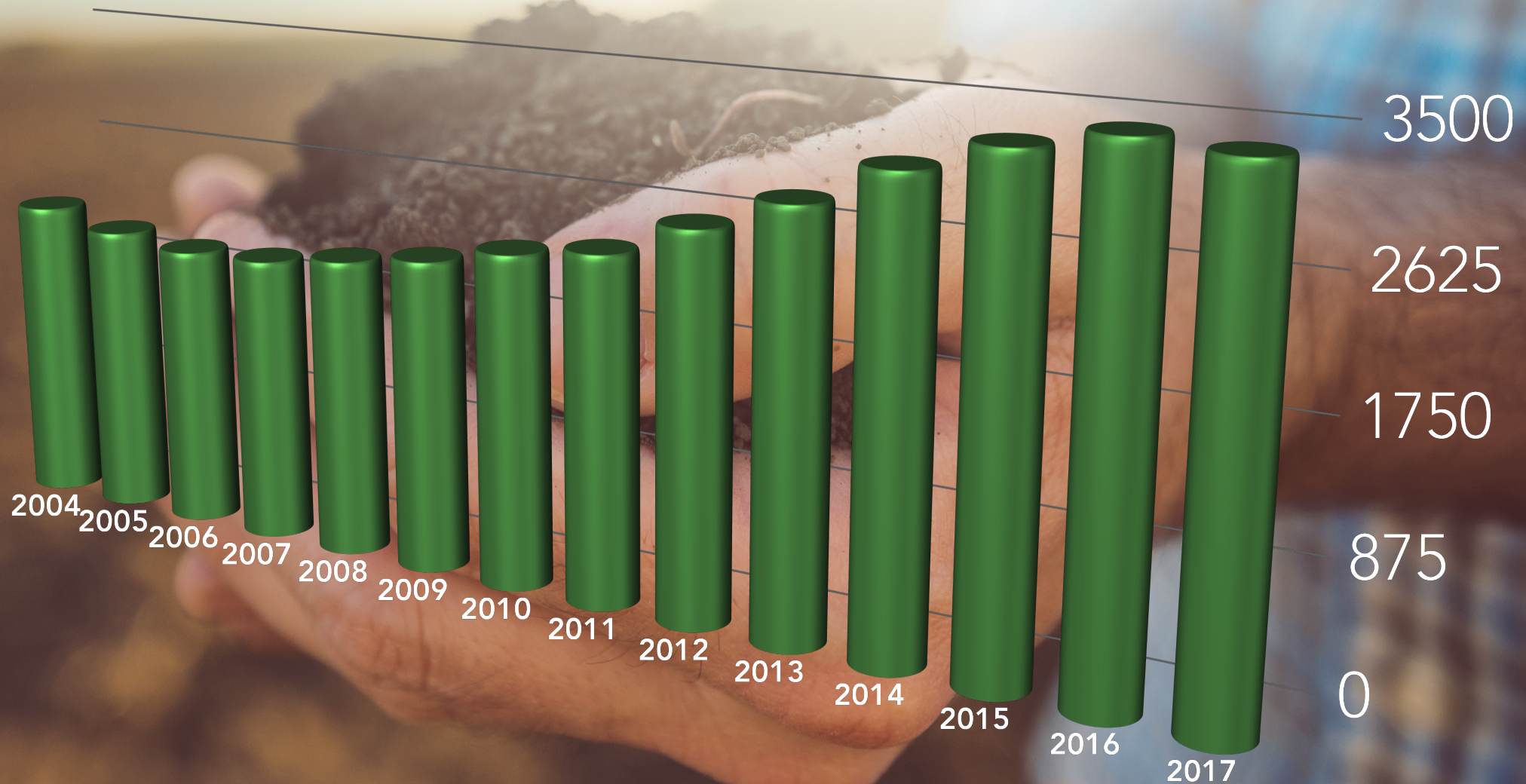
- 45 million gallons denatured ethanol per year
- 97,000 tons DDGS per year
- 75,000 tons of CO₂ per year
- 6,000 tons of corn oil per year
- Utilizes 16 million bushels of corn per year or 45,000 bushels per day

A map of Kentucky showing all 120 counties. Twelve counties are highlighted in light green: Boone, Kenton, Campbell, Pendleton, Grant, Harrison, Nicholas, Scott, Jefferson, Shelby, Franklin, and Fayette. The other 108 counties are white with black outlines and labels. The highlighted counties are located in the northern and central parts of the state.

ORINATION AREA



STOCKHOLDER GROWTH



STOCKHOLDER GROWTH

- 180 grew to over 3600
- Our farming families are comprised, husband/wives, grandchildren, and weekend enthusiasts from 80 acres to multi-county 35,000 acre operations
- Represented by 125 counties (more than half in the Commonwealth)
- Located in 27 states
- Reside here in the Commonwealth and from Lake Forest, California to Clinton, Maryland

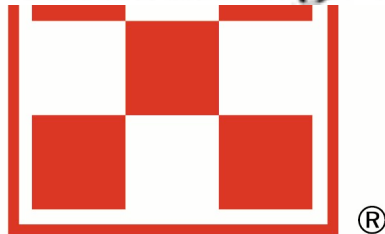
HOPKINSVILLE ELEVATOR GRAIN VOLUMES

- First year of business handled 900,000 bushels
- Averaging nearly 70 million bushels
- Surpassed the 1/2 billion bushels
- Shipping 4000 rail cars, 400 barges and 10,000+ trucks of Kentucky grown grains

Customers We Serve Today



Kentucky Whisky



Purina Mills



ANNUAL SUMMARY

- \$500 million in annual sales
- Awarded nearly \$600,000 in stock dividends
- 1996 returned \$951,318 to our member owners
- 2017 returned \$25,884,319
- To date we have returned nearly \$200 million

HOPKINSVILLE ELEVATOR GOALS

- Building and expanding infrastructure, developing more value added products in Kentucky for Kentucky producers and their goods
- Partnering with end users in Kentucky and beyond to provide more markets for their grain
- To be a profitable cooperative, providing competitive pricing and services while returning those profits back to their local communities



GRAIN • ETHANOL • AGRONOMY • FINANCIAL SERVICES