Forging the Future:

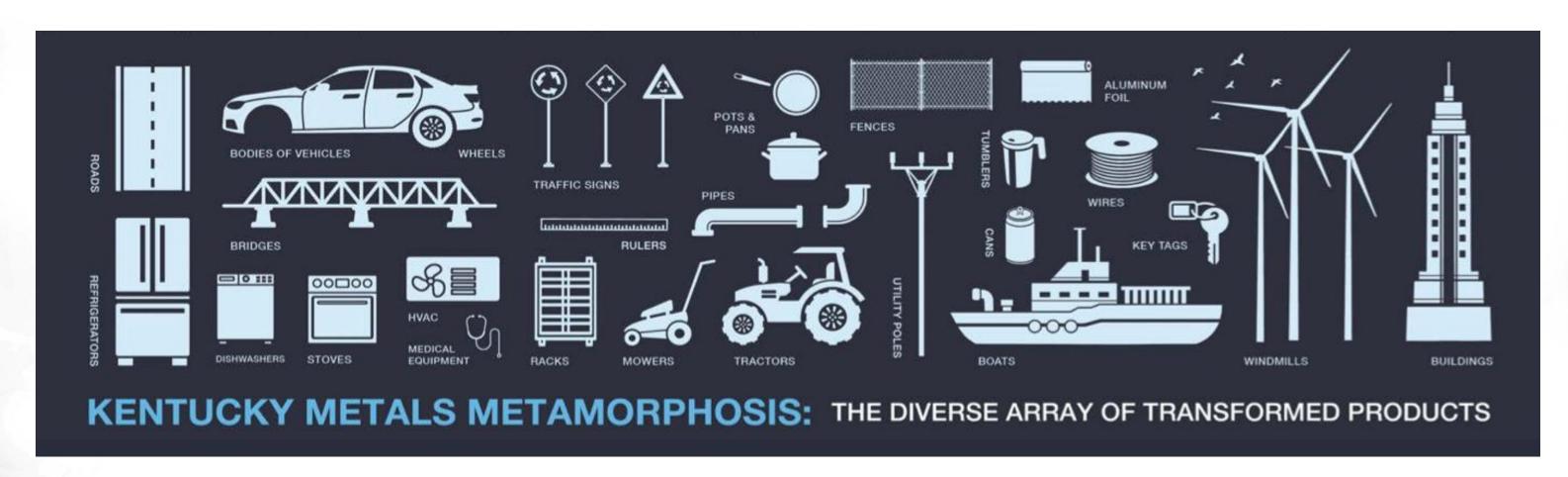
Kentucky's National Leadership in

Metals Manufacturing

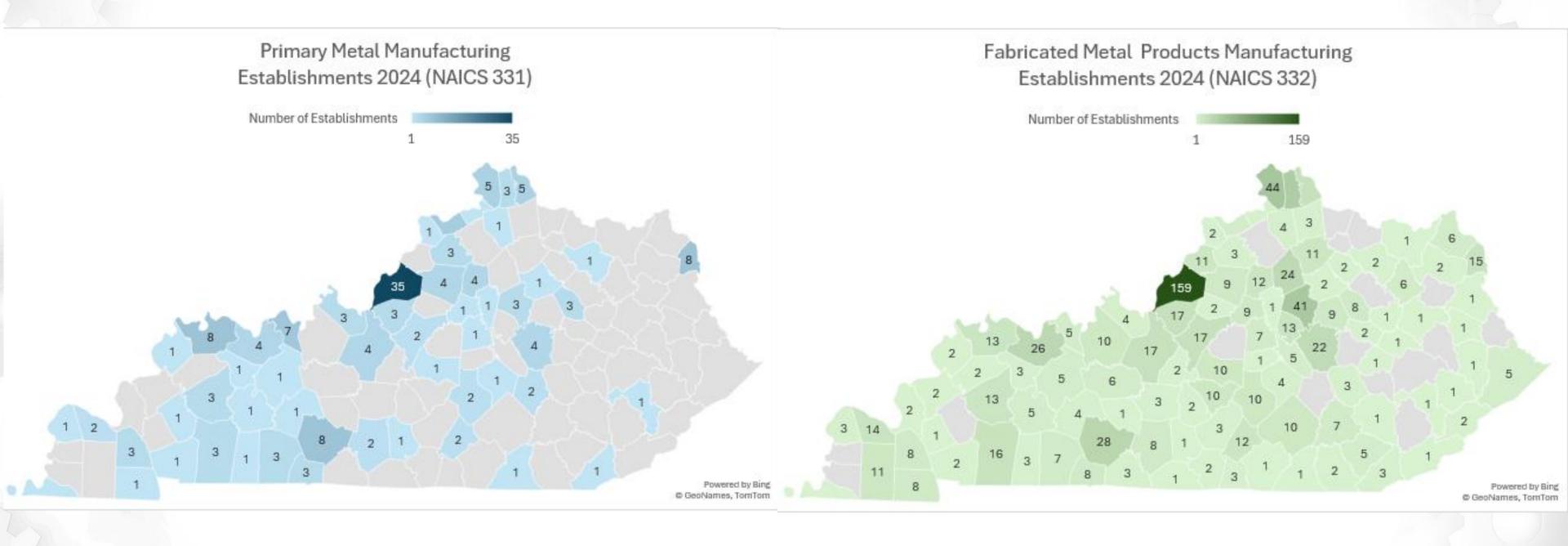


KY Metals Industry

- Comprised of some of the largest steel, stainless steel, aluminum, copper companies in the world
- Provides materials for automotive, appliances, packaging of all types, wiring, cables, buildings, bridges, oil & gas, power lines, etc.
- Located in every region of KY
- One of the largest economic sectors in the state, with unparalleled recent investment
- Aligned with federal administration's direction to increase fundamental U.S. manufacturing

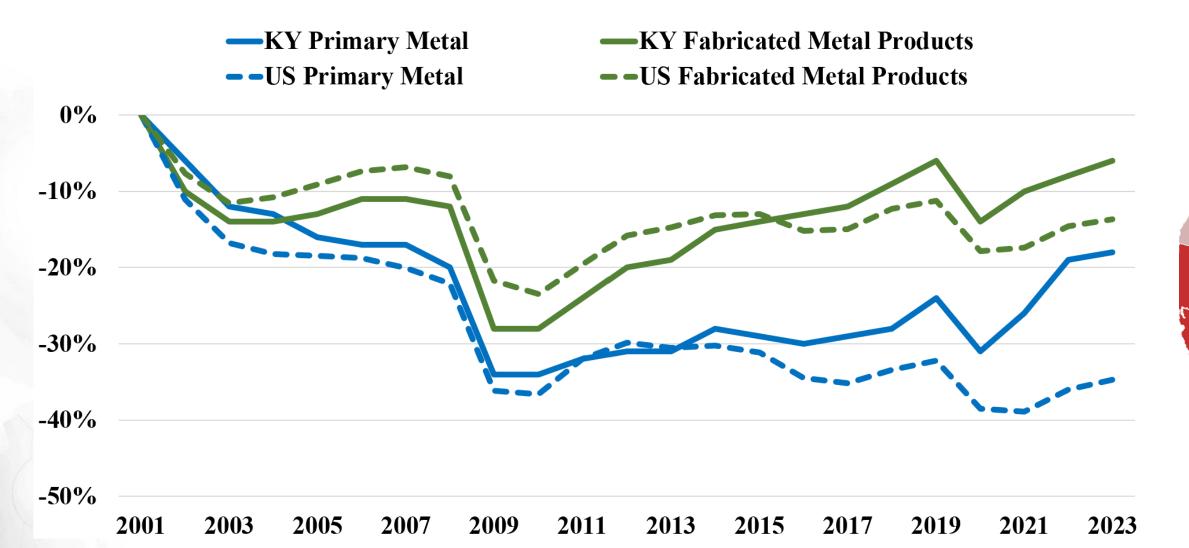


KY Metals Industry

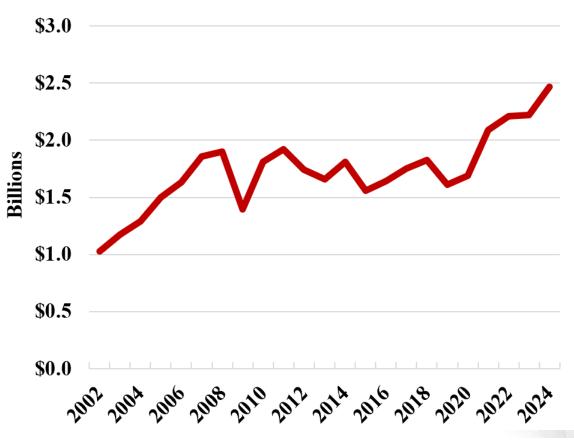


Metals Impact Study

Completed with University of Kentucky
 Center of Business & Economic Research –
 Gatton College of Business & Economics

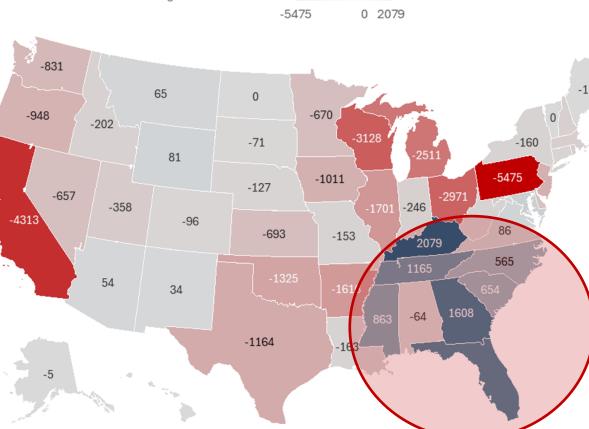


Total Value of Primary and Fabricated Metal Goods Exported Over Time



Change in Primary Metal Manufacturing Employment 2013 to 2023

Change in Number of Jobs



Economic Impact of Metals



MI2/University of Kentucky Metals Impact Study finds:

- More than 1,000 metals facilities in the Commonwealth
- More than 36,000 Kentuckians directly employed
 - When including jobs dependent upon the industry, this number grows to 96,000
- Wages & compensation \$6.9 billion
 - Metals wages significantly above average (by 30% to 60% across regions):
 - \$90K/year for primary metals employees
 - \$67K/year for fabricated metals employees
- Primary metals jobs growth is highest in the U.S.
- Estimated \$37.8 billion in total economic output

What Is MI2?

Our Mission

 Together, Making Kentucky the Destination for Metals Innovation

Our Founders

Founded by Public-Private Partnership between
 Metals Industry and CED

Our Focus Areas

- Talent & Workforce
- Recycling
- Energy



57 57

This has long been the best-kept secret about Kentucky: Most people haven't traditionally known us as a leader in the metals industry. We are seeing that begin to change now.

-Vijay Kamineni, Metals Innovation Initiative

Significant MI2 Milestones



MI2 Publishes First Metals Industry Guide in Partnership with Cabinet for Economic Development

Summer 2023



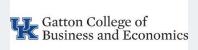
MI2 Receives U.S. Department of Energy Prize for Kentucky WORCS Pilot Workforce Solution



MI2 launches effort to develop statewide recycling plan



Launched MI2 Employer
Collaborative in
partnership with SWATT



Public release of the full Metals Impact Study report created in partnership with the UK Gatton College of Business and Economics





Fall 2022

Large Metals Companies & Kentucky Govt. Launch MI2 with Retreat at WKU



Piloted Talent & Workforce Projects with KY Chamber, BG Chamber, WKU, UofL



Expanded leadership team, including new CEO Mike Buckentin.



Planning Expanded Kentucky Industry Conference, including an expanded Innovation Search, seeking both industry problems and potential industry solutions

MI2 CURRENT MEMBERS

FOUNDING MEMBERS













A GROWING MEMBERSHIP





















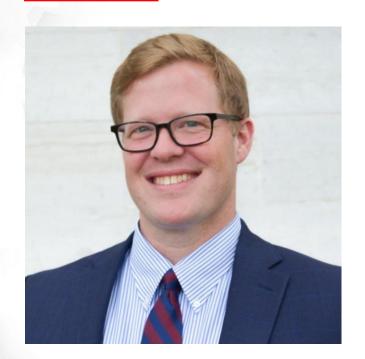




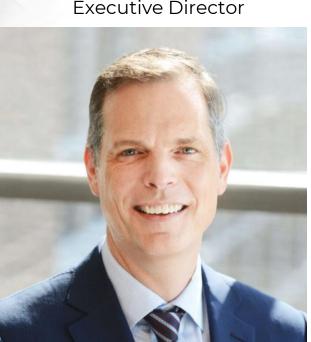




MI2 Board Members



David Brock KY Innovation at KyCED **Executive Director**



Henry Gordinier Tri-Arrows Aluminum President & CEO



Dr. Timothy Caboni Western Kentucky University President



Clive Grannum North American Stainless CEO



Marcel Christians Wieland Recycling North America President



Mark Loik Southern Coil Solutions Co-Founder



Steve Clarke Logan Aluminum CEO



Nucor & River Metals Recycling Vice President, General Manager



Terry Samuels Kentucky Science & Technology Corporation President



Jessie Schook Kentucky Community & Technical College System Vice President of Workforce & Development

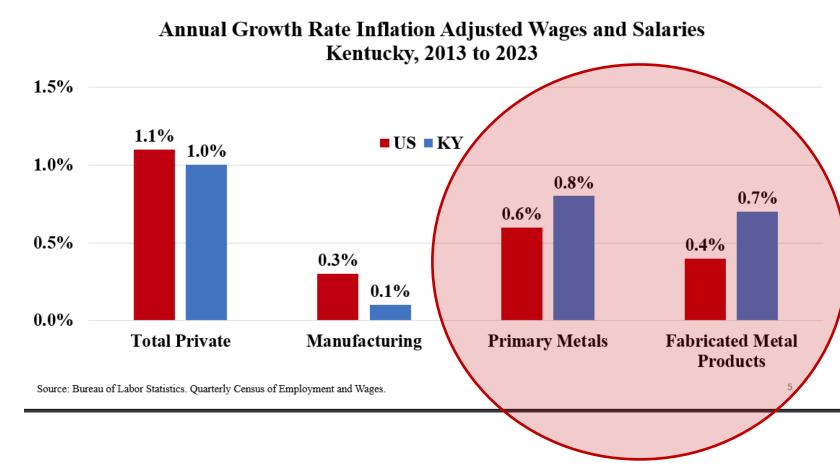
Talent & Workforce



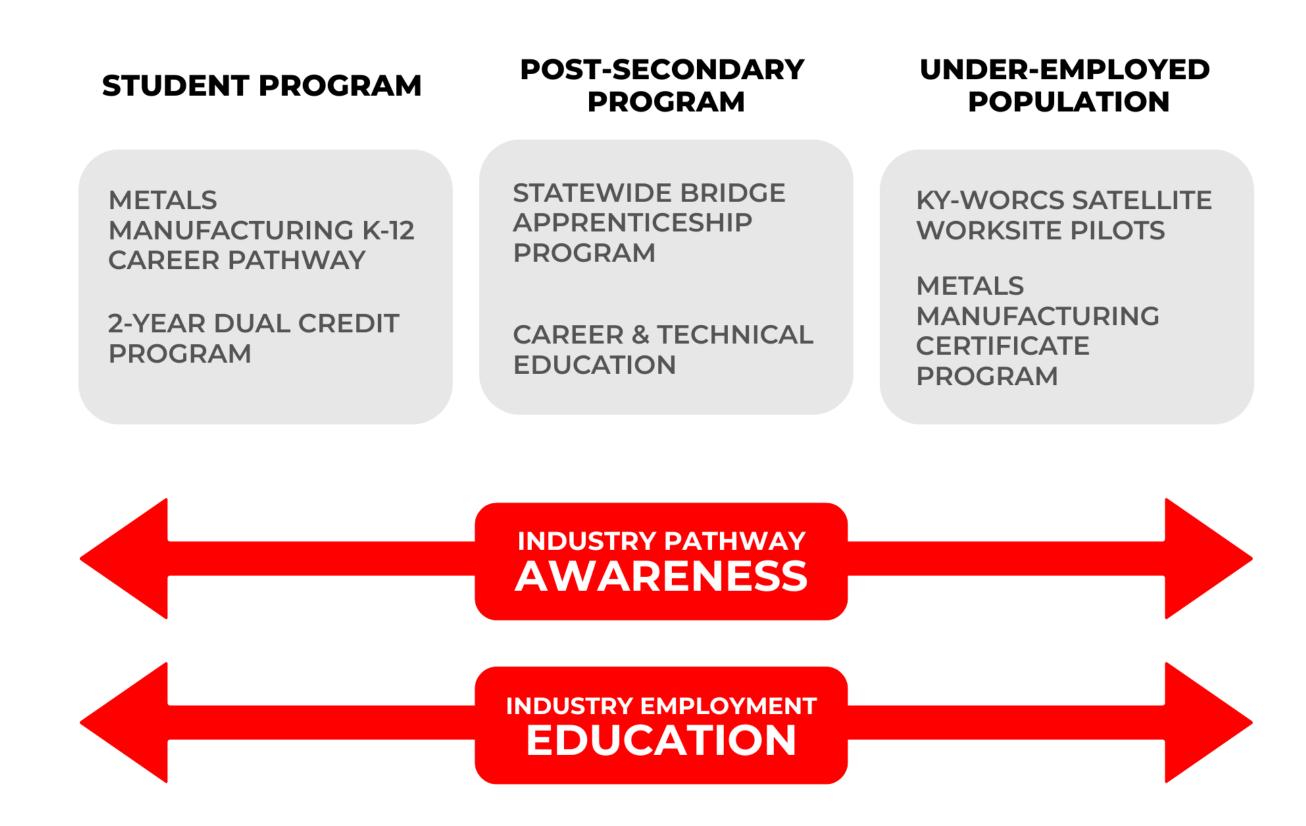
Need for Action

- On any given day, there are ~ 1000 metals industry jobs unfilled in Kentucky.
- Kentucky metals industry surpassed national average wages and salaries.
- Many of these are non-STEM operational jobs.
- In many cases, even the jobs that are being filled do not have the quality of the candidate that is needed.
 - This results in high turnover rates and significant excess cost.
- Current educational programs are not set up to meet this demand.

Average annual wages and salaries for metal manufacturing jobs have grown faster in Kentucky than the nation



Creating the Metals Pathway Solution



^{*} Current proposed pilots: Logan, Warren, & Carroll counties

Proposed Public Private Partnership

High School & Post Secondary

Initial investment for:

- Student Support
- Tech/Instruction
- Program Design/Admin
- Education/Awareness

Initial economic impact: \$40 million

- Jobs: \$4.5 million
- Industry Value: \$27.6 million
- Indirect Econ. Dev: \$7.9 million

KY WORCS

Initial investment for:

- Regional Infrastructure
- Program Design/Admin
- Wraparound Services
- Tech & Supplies

Initial economic impact: \$16.7 million

- Jobs: \$1.9 million
- Industry Value: \$11.5 million
- Indirect Econ. Dev: \$3.3 million

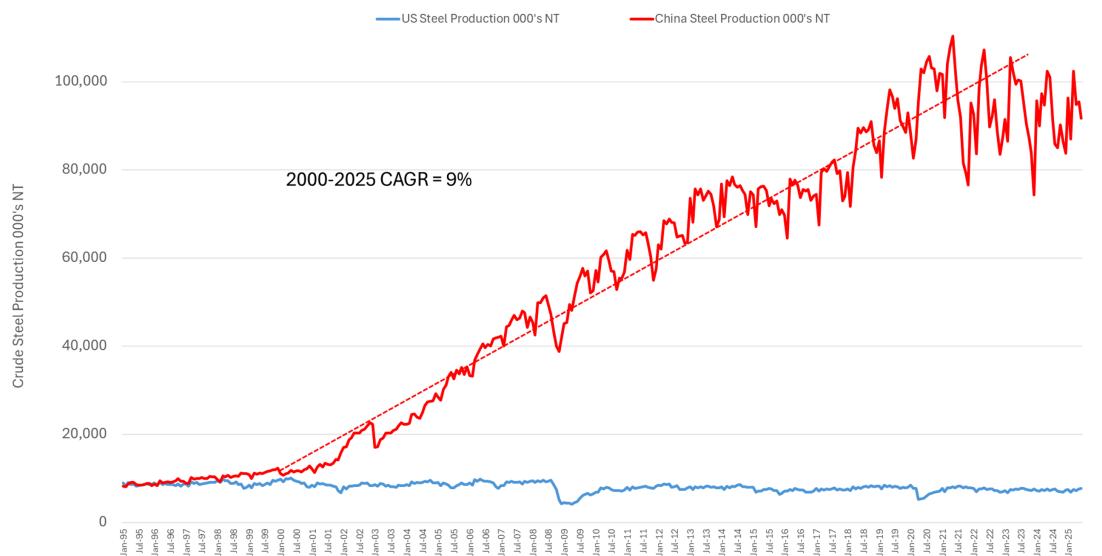
Industry & State collaborating through grants and other programs.

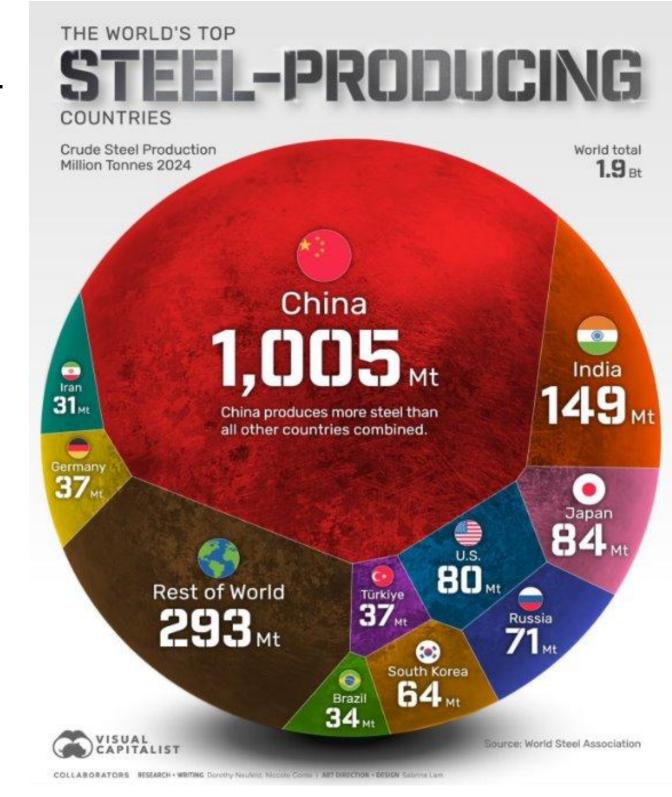
Recycling & Raw Material



China is overtaking the world in Steel Production









...And the same for Aluminum

...as a global boom in scrap recycling projects continues...

WORLD RECYCLING/SECONDARY ALUMINUM CAPACITY EXPANSIONS (identified capacity expansions in million mtpy; 2023f-2026f) EQUATES TO 36% OF CHINA PRIMARY **ROW TOTAL** PRODUCTION IN 2022 EQUATES TO 25% · CHINA 4.8 MILLION OF <u>W. EUROPE</u> PRIMARY PRODUCTION IN 2022 CHINA TOTAL NORTH AMERICA 0.8 EQUATES TO 6% 2.0 14.2 MILLION OF UAE PRIMARY 14.2 **EQUATES TO** EUROPE PRODUCTION 232% 0.1 OF <u>US</u> PRIMARY PRODUCTION IN 2022 MIDDLE (0.1)SOUTH AMERICA EAST **AFRICA** EQUATES TO 6% ASIA EX. CHINA OF BRAZIL PRIMARY PRODUCTION IN 2022 EQUATES TO 5% EQUATES TO 29% OF AFRICA 2022 OF ASIA PRIMARY PRIMARY PRODUCTION Source: HARBOR Aluminum. PRODUCTION 2022

Domestic scrap feedstock crucial for global competitiveness

- A strong metals industry depends on access to high-quality recycled materials.
- •Globally recycled material is increasingly becoming the main raw material source for metals Fe, Al, Cu all depend upon it.
- Cost difference between traditional mining/refining and recycling is in the order of 10 to 1.
- Millions of dollars of raw materials going to landfill every year due to poor collection and processing systems.

Current Situation in Kentucky

- Kentucky recycling rates are below national average and must be improved:
 - E.g. Aluminum Cans 15% & Steel Cans 9%
 - Electronic waste recycling
- Isolated programs not optimized, cannot be scaled
 - Small # of pilots started in K-12, universities
 - Low level of community recycling
 - No coordination, standardization
- Need industry leadership
- Need collaboration across industry and with state



Proposed Solution

- MI2 will develop industry-based recycling business plan building upon and improving existing programs and adding more collection. Scale across the Commonwealth.
- Pursue possible partnerships with EEC and county solid waste infrastructure.
- Reach communities through:
 - K-12 schools across the state
 - Colleges and universities
 - Businesses and event spaces
 - Churches
 - Nonprofits
- Sortation processes with waste collection companies
- Alternate use of metals byproducts

Proposed Public Private Partnership

Initial investment for:

- Collection Infrastructure
- Collection & Operation Costs
- Program Design
- Initial Awareness Campaign
- Initial economic impact: \$5-10 million
 - Material Returned into Economy
 - Jobs Created from Collection

Industry & State collaborating through grant and other programs for community/county collection infrastructure









Forging the Future:

Kentucky's National Leadership in

Metals Manufacturing

