

# Our Impact on Kentucky's Communities and Families

We are privileged to support Kentucky's government agencies and their mission of service to citizens and businesses. Yet commitment to Kentucky does not stop there. Deloitte's leaders and practitioners are deeply invested in making a positive impact in Kentucky's communities – particularly with improving economic growth and supporting the Commonwealth's communities.

## **ECONOMIC GROWTH: 33% annual growth during the past three years**

- 33% growth in Deloitte-based KY residents for 3 consecutive years.
- 250+ personnel pay KY state taxes everyday.
- Opened Frankfort office in Dec. 2017 to complement our Louisville office.
- former President of Kentucky Society of CPAs, Kevin Joynt

## **EDUCATION: 35 local recruits in past 3 years**

- Strong recruiting and support for other campuses the University of Louisville, Centre College, Bellarmine, Kentucky State and others.
- Largest recruiter of MBA graduates from the University of Kentucky Gatton School among all commercial employers over 2-year period.
- Funded \$10,000 of scholarships for Kentucky State University

## **COMMUNITY: 1,000+ volunteer hours/year**

- Volunteering support for Habitat for Humanity, Stewart School, Junior Achievement and others.
- The IT Sponsor of Kentucky Derby Mini-Marathon



# Your Deloitte Kentucky Leadership Team



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## Committed to Kentucky's Success

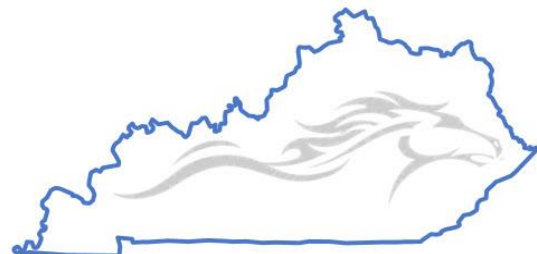
Deloitte is dedicated to saving costs for the Commonwealth taxpayers, improving services for its citizens and supporting economic growth and philanthropy for Kentucky communities.

# Deloitte. A True Partner Committed to Kentucky

## A Firm Committed to Kentucky and its Citizens

Deloitte has been a constant presence in Kentucky for 50 years. During that time, we have served the Commonwealth and its citizens in improving services in healthcare, benefits and child care, supporting workforce and education, and driving economic growth through local recruiting and investment.

| Initiative   | Impact  |
|--|---|
|  <b>Transforming Eligibility &amp; Enrollment</b>   | <b>Implemented an innovative eligibility and enrollment solution</b> that has saved the Commonwealth \$12 million annually and benefits including: improved operational efficiency; increased timeliness of benefits; reduced redundant applications and data entry; and, enhanced data integrity.  |
|  <b>Supporting CHFS Service Operations</b>          | <b>Led training and support of 2,000 Cabinet for Health and Family Support employees</b> who are responsible to provide a variety of benefits to Kentucky's neediest citizens, including Supplemental Nutrition Assistance, Temporary Assistance for Needy Families, and Medicaid.  |
|  <b>Reimagining Education and Workforce</b>        | <b>Developed 5-year strategy and roadmap for Education and Workforce.</b> Now continuing support for the Kentucky Workforce Innovation Board on the roadmap implementation including alignment of funding and resources of the employer community; and, execution of the strategy recommendations.  |
|  <b>Creating Enhanced Opportunities for Kids</b>  | <b>Implemented a modernized Child Support Enforcement solution</b> that improves customer service, increases field staff productivity and – most importantly – helps eligible children receive medical and financial benefits they need and deserve.  |
|  <b>Providing Access to Health Insurance</b>      | <b>Developed an innovative program, KI-HIPP, to transition interested, eligible citizens from Medicaid to commercial health insurance coverage.</b> It both improves access to access and care options for many citizens while saving healthcare expenses for the Commonwealth in transitioning citizens costs to Employer Sponsored Insurance (ESI). |
|  <b>Strengthening the Integrity of Child Care</b> | <b>Implemented a new childcare solution that saves tax payers \$8 million</b> through improved enforcement of eligibility requirements.   |
|  <b>Health Information Exchange</b>               | <b>Built innovative Kentucky Health Information Exchange (KHIE) solution,</b> leveraging technology previously deployed at UK HealthCare. KHIE connects hospitals, doctor's offices and clinics with real-time access to healthcare clinical data while also integrating with the systems to collect monitor and track COVID results.                 |



Our work has generated productivity improvements, sparked innovation, and improved **the lives of Kentuckians** while **generating \$22+ million in annual operating cost savings.**

## About Deloitte Consulting

Our member firms have relationships with four out of every five Fortune Global 500® companies. That includes 85 percent of all technology, media, financial services and consumer business firms.

We are differentiated by our capability to execute the advice we provide to help clients in the markets where they operate today with an eye toward their future.

Delivering this value requires the capability to anticipate the issues, challenges and opportunities to navigate today's complex business environment.

We innovate and bring fresh, new thinking with depth of technology capabilities always business-led.

### Core Business Operations



- Operations Transformation
- Systems Engineering
- Cloud Engineering

### Enterprise Operations



- Finance and Enterprise Performance
- Supply Chain Networks
- Enterprise Technology
- SAP
- Oracle
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### Customer and Marketing



- Customer Strategy and Applied Design
- Advertising, Marketing and Commerce

### Human Capital



- HR Transformation
- Organization Transformation
- Workforce Transformation
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### Analytics and Cognitive Computing (AI)