



1700 Eastpoint Parkway
Suite 230
Louisville, KY 40223
Phone: 502-586-7600
www.accelecom.net

August 27, 2024

Mr. Doug Hendrix, Executive Director
Kentucky Communications Network Authority
500 Mero Street, FL 1
Frankfort, KY 40601
via email

Re: Next Generation 911 System Procurement

Dear Doug:

As you are no doubt aware, the Commonwealth of Kentucky is currently running a procurement for a Next Generation 911 (NG-911) system, with the objective of consolidating approximately 117 Public Safety Answering Points (PSAPs) onto a single integrated system.

This is precisely the type of opportunity the NG-KIH KentuckyWired network was designed to support, and Accelecom is excited about the opportunity to provide the Commonwealth with this essential service.

Our spatial analysis indicates that 80% of the 117 PSAP locations are on-net and easily supportable by the NG-KIH network under the Wholesaler Agreement. Accelecom would serve the remaining PSAPs through other carriers. This will provide the Commonwealth with a highly reliable service at a significant saving to alternative carrier approaches.

We estimate the contract value at \$47k/mo. MRR, \$2.82MM in total contract value across the 5-year term. Considering the 2+2 year renewal options, the contract value would be \$5.08MM.

Proposals in response to the RFP are due to be submitted by 9/12/2024. Although Accelecom is positioned to provide superior value to the Commonwealth, it cannot bid on the service unless it is confident that KCNA will permit Accelecom to exercise its right to access the KentuckyWired Network System ("NG-KIH System") under the Wholesaler Agreement. Given recent experience, particularly with respect to the KDE contract, Accelecom is concerned that KCNA may stand in the way of Accelecom providing the service obligations required under the procurement. We therefore seek confirmation that if the Commonwealth awards Accelecom the NG-911 contract, KCNA will fully cooperate in providing Accelecom with necessary access to the NG-KIH System.

Given the RFP due date, time is of the essence. Accelecom therefore requests that KCNA state unequivocally, no later than 8/30/2024, that it will permit Accelecom to access the NG-KIH



1700 Eastpoint Parkway
Suite 230
Louisville, KY 40223
Phone: 502-586-7600
www.accelecom.net

System to provide these essential services if it is awarded the contract. Should KCNA fail to respond by 8/30/2024, Accelecom will interpret that lack of response as a tacit declaration of KCNA's unwillingness to support or cooperate in delivering critical service to the Commonwealth.

Regards,

Signed by:

Bradley H. Kilbey

99835BA43C824FA...

Brad Kilbey

Chief Executive Officer, Accelecom

cc: John Hicks
Gregory Mayes
Kevin H. Marino
Robert Morphonios
John D. Tortorella