



Jan 3rd, 2024

Kentucky Communications Network Authority
500 Mero Street FL 1
Frankfort, KY 40601-1987
Attention: Doug Hendrix, Executive Director

KentuckyWired Infrastructure Company, Inc.
1408 Highland Avenue
Louisville, KY 40204

Re: KWOC Schedule 19 Market Test Results and Recommendations

Dear Mr. Hendrix:

As you are aware, KWOC has conducted a Market Test per Schedule 19 of the PIA. We have reviewed, along with our Board of Managers, all the responses to the Market Test RFP that was issued on 06/27/2023. The review we conducted used the Acceptance Criteria contained in the RFP to score objectively the Proposals received. Please find attached our Score Sheet and Review Summary Comments for your consideration.

KWOC's recommendation to the Authority is as follows:

1. If [REDACTED] and [REDACTED] are driving criteria, we see [REDACTED] as very competitive compared to the other proposals.
2. If price is a driving criterion, we see [REDACTED] as very competitive compared to the other proposals.
3. Note that any pending litigation with any of the Respondents participating in the Market Test have not been taken into consideration.

The KWOC management team is available to discuss with The Authority their plan forward with the Market Test Results and our recommendations. Thank you for your patience while we finalized our recommendations and comments.

Regards,

A handwritten signature in black ink, appearing to read "Robert Morphonios", with a stylized flourish at the end.

Robert Morphonios, CEO
KentuckyWired Operations Company, LLC

Cc: Tom Snyder, KWOC Board

CONFIDENTIAL and PROPRIETARY: In accordance with Section 17.1(a) of the Amended and Restated Project Agreement, the attached information is Confidential Information to be held in confidence by KCNA and the Commonwealth. This information is confidential and proprietary and, if disclosed, would permit an unfair commercial advantage to competitors.