

Kentucky Banker's Association Affordable Housing Proposal



Kentucky Housing Supply Gap Analysis

Kentucky is lacking the following housing for its residents:



Current Housing Needs Broken Down By Area Median Income (AMI) Groups

Permanent Supportive Housina (PSH) - Housina that offers supportive services and typically includes project-based rental subsidies



Kentucky Housing Supply Gap

Statewide

Current (2024)

All

Select Current (2024) or Projected (2029) and a county from the list or click on the map to see supply gap needs.

Current (2024) Housing Gap

Total Housing Units Needed

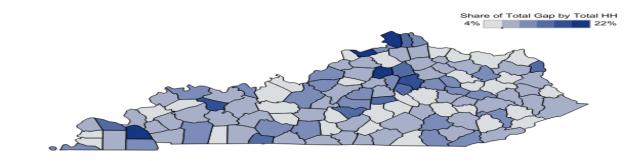
206,207

Total Rental Units Needed:

101,569

Total For-Sale Units Needed:

104,638



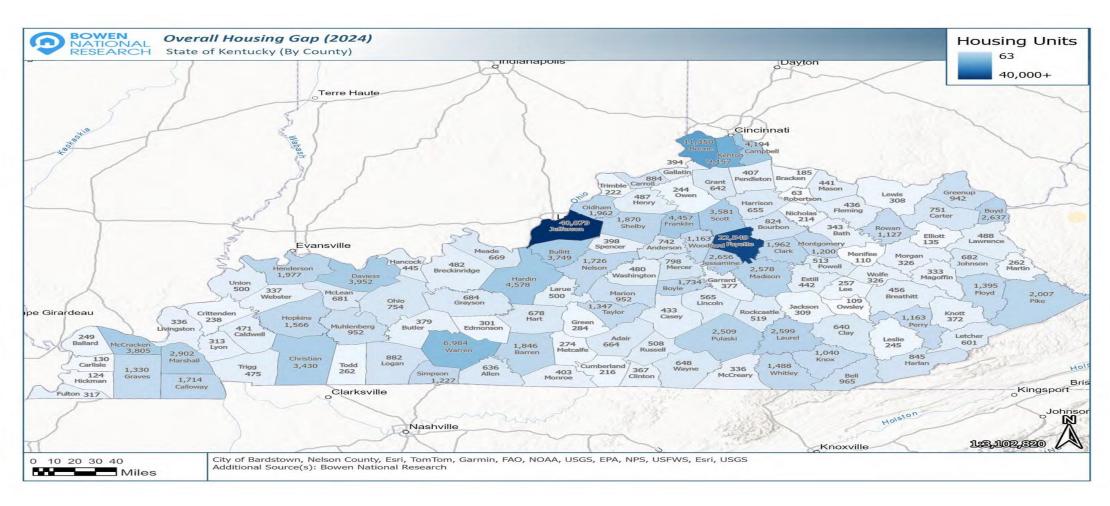
	<30% AMI	31% - 50% AMI	51% - 80% AMI	81% - 120% AMI	121% - 150% AMI	151%+ AMI
Rental Gap	60,385	19,161	13,211	6,980	1,132	700
For-Sale Gap	19,434	14,179	18,599	17,972	13,896	20,558

Housing units needed broken down by Area Median Income (AMI) groups.

Click here for AMI Dollar Amounts County Table



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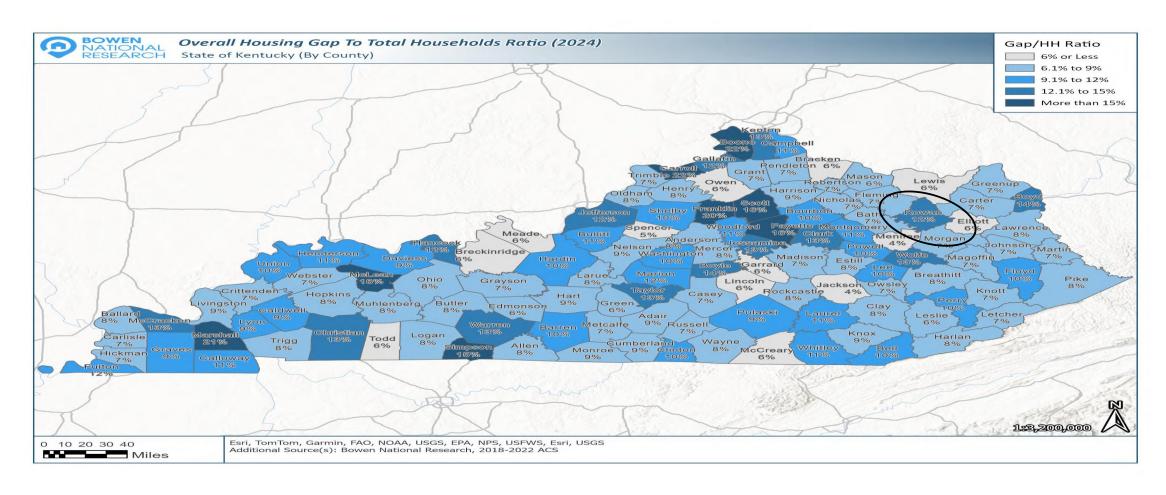




Notable Shortages in Counties

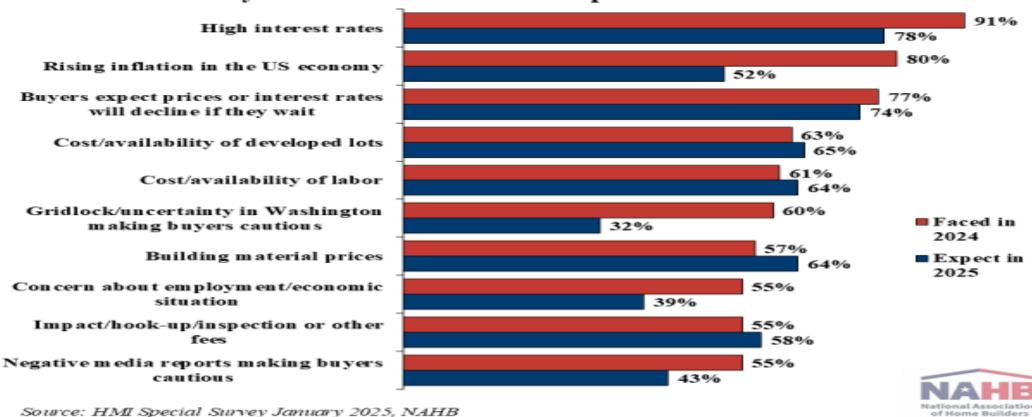
Jefferson	40,079
Fayette	22,549
Henderson	1,977
Madison	2,578
Campbell	4,194
Shelby	1,870
Graves	1,330
McCracken	3,805
Allen	636
Simpson	1,227
Nelson	1,726
Hardin	4,578

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Key Problems of 2024 and Expected Issues for 2025



Source: HMI Special Survey January 2025, NAHB



Housing Challenges

- 70% of Kentucky's Housing Needs are below 80% income
- Low-Income and Workforce Housing are the highest needs
- Interest Rates are a Challenge
- Inflation not as challenging
- Limited Federal Tax Credits Available
- Proposed Elimination of Federal Funds/HUD cuts



The Solution

- Public/Private Partnership
- Banks can address interest rate challenge and uncertainty
- Kentucky Banks have a \$20,000,000 commitment to address housing crisis
- By matching Kentucky banks' \$20,000,000 commitment to affordable housing in the form of tax credits, Kentucky banks and the General Assembly would create affordable housing in areas where it is desperately needed throughout the Commonwealth
- Creating new housing; not purchases of existing housing



Program Administration

- The program would be administered by Hope of the Midwest, a Kentucky company that
 has administered over \$784,000,000 in tax credit construction over the past fifteen years
 with a zero-default rate.
- Before a development is approved, it would undergo rigorous due diligence. The
 development would require a market study demonstrating need, require units to be built
 to current Kentucky Housing standards with construction plans reviewed by a third-party
 architect.
- Approved developments with tenants not exceeding one hundred percent of the statewide income average based on unit mix and family size. Target rents would be discounted at least 15% to comparable market rates with management companies ensuring tenant eligibility. All developments would have a ten-year compliance period for tenant eligibility with recapture if the development were to become non-compliant. Sole approval would be determined by *Hope of the Midwest* ensuring all communities are equally represented.



Bank Funding

- The \$20,000,000 in bank funding would be placed into a revolving fund, managed by *Hope of the Midwest*, that would be utilized for development costs including, but not limited to, land acquisition, infrastructure construction, loans at below market rates and any other needs to ensure success of the development.
- Funds would be repaid by the developer and redeployed into the revolving fund to construct additional developments.
- Evergreen fund with opportunity to increase



Tax Credits

- Tax credits would be calculated based on twenty percent of eligible construction costs that would not vest until completion of the development.
- The refundable tax credits would be earned over five years by the developer and could be sold to raise capital and ensure program success.



The Why for Banks

- Kentucky banks are examined under the Community Reinvestment Act (CRA) for their CRA efforts.
- As part of meeting their regulatory requirements, and continuously serving as foundations of their communities, Kentucky banks want to collaborate with the General Assembly in addressing our housing crisis.