The Passport Difference: Working Together for a Healthier Kentucky

Interim Joint Committee on Health & Welfare & Family Services

January 23, 2019
Passport Health Plan: A Leader in Medicaid for 20+ Years

Provider-Sponsored
Non-profit and Mission-driven
Nationally Recognized and Committed Kentucky Corporate Citizen
Members in 120 Kentucky Counties

21 YEARS
310K
Passport Market Share of Total MCO Membership by Region

STATEWIDE TOTALS
Managed Care Population: 1,261,054
Passport: 313,509

Passport Statewide Membership:

25%

*denotes percentage of Medicaid MCO population

Source: KY Data Warehouse Weekly Membership Counts (as of 12/31/18)
An Essential Partner for Kentucky: **Passport has added value to the Commonwealth for over 20 years.**

Managed care has been a tremendous value for Kentucky, significantly driving down the cost of Medicaid compared to the old fee for service model. Passport has been at the forefront of these cost-savings for more than 20 years.

**Provider Sponsored:** Our Provider partners and sponsors are critical in driving the direction of Passport

- University of Louisville Physicians
- Louisville/Jefferson County Primary Care Association
- Norton Healthcare, Inc.
- Jewish Heritage Fund for Excellence (Formerly Jewish Hospital)
- University Medical Center, Inc.
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Organizational Structure

Passport currently has over 144 members, PCPs, specialists, Pharmacists, Representatives from hospitals, and Advocates serving on its committees.
The Passport Difference: Ensuring the Most Effective Use of Taxpayer Dollars

For every Medicaid dollar sent to an MCO:

**PASSPORT**

- Passport has operated with less than a 1% margin over our 20-year history.
- 90¢ puts more toward medical care
- 9.5¢ admin
- Less than a penny of margin
- .5¢

**FOR-PROFIT MCOs**

- 86¢ admin + profit
- 14¢ for-profit MCOs spend more on admin and profit.
- For-profit MCOs paid nearly $1 billion to shareholders in 2017.
# Passport Health Plan: Clinical Program Engagement

## Year To Date As of 12/1/2018

<table>
<thead>
<tr>
<th>Program</th>
<th>Assessed/Identified(^1)</th>
<th>Engagement Rate(^2)</th>
<th>Cost Avoidance (per member)</th>
<th>Potential Savings</th>
</tr>
</thead>
<tbody>
<tr>
<td>Catastrophic Care</td>
<td>324/716</td>
<td>45%</td>
<td>$2,178</td>
<td>$705,672</td>
</tr>
<tr>
<td>Complex Care</td>
<td>1,700/3,638</td>
<td>47%</td>
<td>$6,525</td>
<td>$11,092,500</td>
</tr>
<tr>
<td>Condition Care</td>
<td>1,075/3,123</td>
<td>34%</td>
<td>$405</td>
<td>$435,375</td>
</tr>
<tr>
<td>Transition Care</td>
<td>316/535</td>
<td>59%</td>
<td>$3,709</td>
<td>$1,172,044</td>
</tr>
<tr>
<td><strong>Total:</strong></td>
<td></td>
<td></td>
<td><strong>$13,405,591</strong></td>
<td></td>
</tr>
</tbody>
</table>

1. Data from Identifi Engagement waterfall for dates 01.01.2018 through 11.30.2018; N= number of cases with completed/submitted assessment; D= total number of cases identified for the program.
2. N= Number of cases with completed/submitted assessment; D= total number of cases identified for the program.


The Passport Difference: Value Added Programs

Foster Care: Intensive Care Management Pilot Program

- 60 high risk children between 4 – 17.5 years of age, three or more placements in 24 months.
- Focused on a team decision-making structure that promoted youth and family choice.
- Participants increased their placement with natural or adoptive families compared to pre-intervention placements and decreased institutional settings for services.
- Total managed care costs for the youth in the nine months post-intervention were greatly reduced compared to pre-intervention.
- Dr. Liz McKune, VP of Health Integration was lead on this pilot.
Kentucky State Police Grant for Fentanyl Protection

Passport provided a $25,000 grant to the Kentucky State Police (KSP) Foundation, to purchase fentanyl response kits that will help KSP troopers avoid contact with dangerous drugs.

At Passport, our mission is to improve the health and quality of life of all Kentuckians. With this donation we hope that we can help all the brave troopers . . . We consider this call to action our contribution to the thin gray line.”

- Carl Felix, Chief Operating Officer
Operation Bobcat Partnership with DLG

Passport community engagement representatives logged over 250 hours in a resource center hosted by the Department of Local Government in Estill, Owsley, Breathitt, and Lee Counties over an eight day period.
## Passport Health Plan: Historical Rate Changes

<table>
<thead>
<tr>
<th></th>
<th>Traditional</th>
<th>Expansion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jul – 2010</td>
<td>-0.03%</td>
<td></td>
</tr>
<tr>
<td>Jul – 2011</td>
<td>-1.61%</td>
<td></td>
</tr>
<tr>
<td>Jul – 2012</td>
<td>3.00%</td>
<td></td>
</tr>
<tr>
<td>Jan – 2013</td>
<td>-1.05%</td>
<td></td>
</tr>
<tr>
<td>Jul – 2014</td>
<td>2.43%</td>
<td></td>
</tr>
<tr>
<td>Jul – 2015</td>
<td>0.06%</td>
<td>-7.19%</td>
</tr>
<tr>
<td>Jul – 2016</td>
<td>-3.68%</td>
<td>-7.11%</td>
</tr>
<tr>
<td>Jan – 2017</td>
<td>5.39%</td>
<td>4.30%</td>
</tr>
<tr>
<td>Jul – 2017</td>
<td>2.33%</td>
<td>2.99%</td>
</tr>
<tr>
<td>Jan – 2018</td>
<td>-0.41%</td>
<td>-0.36%</td>
</tr>
<tr>
<td>Jul – 2018</td>
<td>-2.45%</td>
<td>-3.72%</td>
</tr>
</tbody>
</table>
Rate Development Overview

• Rates were consolidated to two ratings regions
  • Rating Region A: Region 3
  • Rating Region B: Regions 1,2,4,5,6,7 and 8

Region A = -4.1%
Region B = +2.2%

PHP market share: Region A (65%) & Region B (11%)
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Contact Information

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• Learn more at: http://passporthealthplan.com/members/health-and-wellness-programs/
Questions