

# The Leading Provider of In-Home Addiction Treatment

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*CEO*



HEALTH & WELFARE COMMITTEE MEETING

In-Home Addiction Treatment™

# AT HOME WITH OUR CLIENTS SINCE 2011

## MISSION STATEMENT

We treat **addiction** differently by bringing **collaborative care with lived experience** to the **home**, empowering **individuals** and their **loved ones** to **thrive & make sustainable recovery** possible.

## OUR TIMELINE



Founded in  
**2011**  
in CT



Value-based contract  
w/ Anthem BCBS  
in CT  
**2015**



Launched  
8 Value-based contracts  
**2016-2020;**  
continued expansion  
(NH, RI, ME, FL)



Launch of  
In-Home Detox  
program  
**2019**

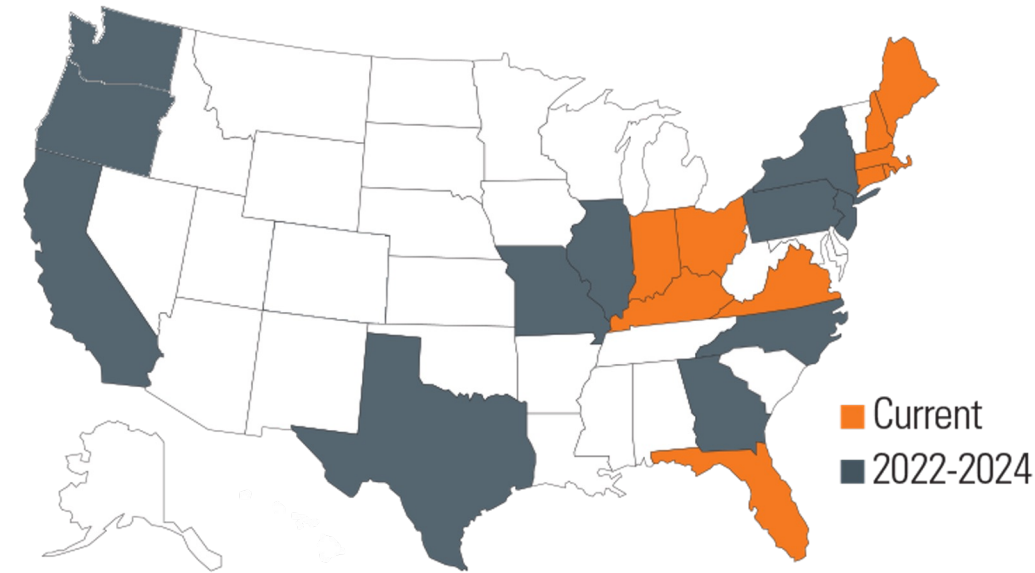


Doubled employees  
& total census  
**2021-2022;**  
HEP Series A;  
continued expansion  
(MA, VA, OH, IN)



CEO and other key  
Leadership transitions  
in **2022** – preparing for  
accelerated expansion  
(KY, GA, NY,...)

## FOOTPRINT



# WE'RE ALL IN **AT HOME**: WORKING TO MEET THE ENORMOUS DEMAND

177M Commercially Insured Adults\*

18M Substance Use Disorder

1.8M Diagnosed

1.0% penetration target\*

18K Census

\*Excludes near-term expansion segments:

- Medicaid/Duals
- New patient populations: Teens & Adolescents

## WHY WE ARE DIFFERENT

The **home is the treatment center**; our **in-home** model has **no "reentry"** seen in traditional models

We treat addiction as a **chronic disease**; our **52-week** program integrates **Medical, Behavioral & Peer** Support

**In-home** model allows clients to remain connected to daily **work/school/family** & aims to **"heal the home"**

**In-home** model offers a **full continuum** of treatment—  
Detox – MAT - Family & Community Engagement

# WE'RE HOME



## PHASE 1

### *Intense Clinical Intervention*

- In-Home **detox** (as needed)
- In-home **clinical engagement** (3-5x/ wk) w/ **virtual** support
- **Biopsychosocial** assessments
- **PCP** collaboration

*-“Residential without walls”-*



## PHASE 2

### *Moderate Clinical Intervention*

- Prescribes/administers both short & long-term **MAT**
- In-home **clinical engagement** (2-3x/ wk) w/ **virtual** support
- **Family** therapy & wellness program
- Ongoing **PCP** collaboration

*-“PHP/IOP without walls”-*



## PHASE 3

### *Maintenance – Ongoing Support*

- Psychotherapy, family and behavior **stabilization**
- In-home **clinical engagement** (1-2x/ wk) w/ **virtual** support
- Monitoring for **relapse**
- Ongoing **PCP** collaboration

*-“IOP/OP without walls”-*



## PHASE 4

### *Community Integration – Enhancement of Life Skills*

- Transition to **community support**
  - ❖ Psychotherapy providers
  - ❖ NA/AA, sponsor, etc...
  - ❖ MAT prescribers
- **Vocational/educational** re-engagement
- Monitoring for **relapse**
- Ongoing **PCP** collaboration

*-“OP without walls”-* 4

# LEADING **AT HOME** WITH UNPARRALLED OUTCOMES

AVERAGE  
LENGTH OF  
STAY:

**250** DAYS

**POST-  
TREATMENT  
OUTCOMES**  
(all self reported)

## RETENTION RATES

6 WEEKS

12 WEEKS

24 WEEKS

52 WEEKS

94%

81%

63%

52%

78%

95%

68%

87%

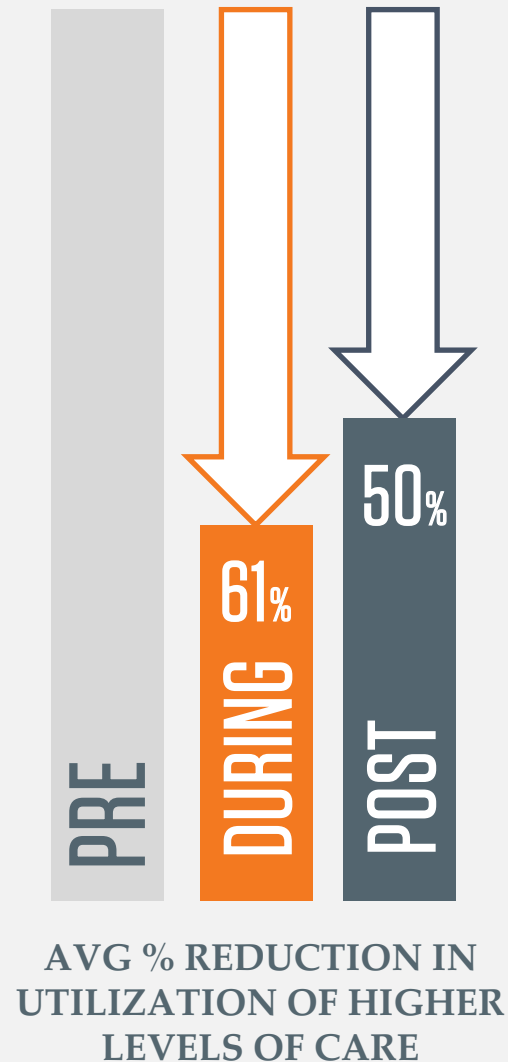
Abstinent from drugs  
& alcohol  
(6m post-treatment)

Improvements in  
family  
relationships  
(6m post treatment)

Engagement w/  
outpatient  
therapist/ groups  
(6m post treatment)

Engagement with  
PCP  
(6m post treatment)

# LEADING **AT HOME** WITH UNPARRALLED OUTCOMES

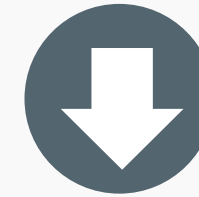


## OUTCOMES



### % REDUCTION DURING TREATMENT

- 66% reduction of IP admissions
- 48% reduction of ER admissions
- 71% reduction of PHP days
- 59% reduction of IOP days



### % REDUCTION ONE YEAR POST TREATMENT

- 54% reduction of IP admissions
- 35% reduction of ER admissions
- 64% reduction of PHP days
- 45% reduction of IOP days

# HOME IS WHERE RECOVERY LIVES

