

January 31, 2022

Dear Senator Higdon and Members of the Committee,

We are writing today to express our support for HB284. Carvana is deeply appreciative of the opportunity to be involved in the modernization task force behind this bill. We appreciate the dedication of Senator Jason Howell and all members of the County Clerk Office Modernization Task Force on this issue. Purchasing a vehicle is a huge milestone for many, and improving any aspect of the car-buying process — especially the back-end — will better serve Kentucky consumers, and ease the delays that auto dealers are seeing industry-wide.

An electronic titling and lien system for the state of Kentucky will not only make business easier for the auto industry, it will dramatically improve the experiences of each Kentucky resident who interacts with the county Clerks. With the Clerks being the face of local government for many people, shifting to an electronic titling and lien system will improve the relationship the public has with the government.

Once again, we thank you for the opportunity to be involved; Carvana remains dedicated to the improvement and modernization of the Kentucky DMV process and should we be able to assist in any way further, please let us know.

Sincerely,

Audrey Jackson

Government Affairs Manager